

## *“Your Trusted Real Estate Advisor”*

Buying and selling property are some of the most important transactions in your life. Get the best results working with a top-notch Realtor® who delivers unsurpassed service for select clients!

### **Preparation Before Buying and Finding Your Best Fit**

- Provide you with useful information on current inventory and sales trends, including investment potential analysis;
- Create a detailed profile of what you’re looking for and persistently compare it against available properties and MLS listings to find matches;
- Instant personalized notification whenever a property that matches your profile comes on the market or is about to come on the market;
- Once you’ve identified a property you would like to buy, I help you right-price and position your offer to effectively compete with other buyers. I’ll produce a Comparable Market Analysis (CMA) that compares the property you want with recent sales in the area, plus current listings and pendings.

### **Making Your Offer**

- I take the time to explain in detail your rights and responsibilities in the sales contract and answer all your questions;
- I strive to understand the motivations, wishes and desires of both parties to achieve “win-win” results that both parties are happy with;
- I write clear and concise contract language;
- I will make a professional offer presentation that will differentiate your offer from the pack.

### **Managing Your Escrow**

- I thoroughly review and explain disclosures and inspection reports to you;
- I facilitate smooth sailing with lenders, appraisers, inspectors, escrow and title, contractors, and others involved with your purchase;
- I manage contract timelines and issues proactively and effectively.

### **Working With David Gets Results!**

- All my past clients provide references and referrals;
- As a homeowner and investor in Real Estate, I have first-hand knowledge of the investment value of Real Estate in this area;
- I am thorough, friendly, responsive, and detail-oriented.

*If you are thinking about purchasing or selling property in this area, please contact me today for all your real estate needs!*

#### **David Jordan**

*Real Estate Consultant*

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