

David Jordan

Professional Biography

David was born and raised in southeast Michigan, graduating from Dearborn High School. David founded the chess club there, and led the team in tournament play throughout the area. In 1977 David graduated from Henry Ford Community College with a degree in Computer Science. After attending the University of Michigan/Ann Arbor, David became interested in pursuing a career in computer programming and systems analysis.

David moved to California and launched a 25 year career in computers and data networking, playing key roles for benchmark high tech companies Hewlett-Packard, Network General, and International Network Services. Eventually, David gravitated toward exciting, fast-paced start-up companies, pioneering technology in performance management and peer-to-peer content distribution systems.

Throughout David's career in product marketing, product management, technical support, and systems analysis and design, he has exhibited an exceptionally high level of communications skills, customer service, negotiating, and problem solving abilities.

Leveraging these core strengths and his extensive marketing and sales background, David decided to change careers, and started in real estate in 2002, becoming the highest producing rookie agent at Windermere Silicon Valley Properties in 2003.

David joined A.C. Madison Real Estate Services (www.acmadison.com) in January 2005, teaming up with his mentor at Windermere, Amir Cyrus. At A.C. Madison Real Estate Services, David has continued developing his skills and knowledge as a Real Estate Consultant, advising clients on a wide range of real estate matters, including investment potential analysis, best fit buyer profiling and analysis, and tailored marketing plans for selling residential properties.

David's core business philosophy is based on quality, not quantity. David feels that taking care of his clients is more important than making the deal. David's clients appreciate his professional, consultative approach to the real estate process. By listening carefully and offering useful information, David's clients feel they have a strong advocate for their interests throughout the process. David's business has been built by referrals, focusing on Santa Clara and Santa Cruz counties.

Whether you are considering selling real estate, real estate as an investment opportunity, a place to live, or a future dream, David can be your trusted real estate advisor.

"Your Trusted Real Estate Advisor"